

St.Gallen School of Future Entrepreneurs

Starting a successful career as an entrepreneur

Sessions

Dates

St. Gallen Business School organizes each course and program several times a year. Dates see:

www.sgbs.com/esch18

Location

Some courses take place in Switzerland, others in Germany or Austria.

Course fee, Duration

CHF 39'900.- excl. VAT, 12 – 24 months
Invoicing in Euro is possible, at the current daily rate.

Registration

Internet: www.sgbs.com/esch18

E-Mail: seminars@sgbs.com

Phone: +41 71 225 40 80

Please note our General Terms & Conditions, see www.sgbs.com/terms

Concept

This program develops the skills needed to become a successful entrepreneur. In 12 to 24 months, you will complete a St. Gallen Business School program consisting of the following modules:

Start module: 4 days in St. Gallen: Holistic corporate management as the basis for sustainably successful entrepreneurship.

Seminar modules: 10 St. Gallen management seminars with a total of 35 days in 12 – 24 months, adapted to existing prior knowledge.

Certificate module: Keeping the 'Entrepreneur Diary', in which the findings from the seminars for your own career as an entrepreneur are written down (structured).

Coaching module: Individual one-on-one coaching with recommendations for your career as an entrepreneur.

Graduation: After successfully completing the program, you will receive the SGBS Certified Entrepreneur St. Gallen Certificate.

Participants

1. Designated successors whose entrepreneurial qualities are to be developed
2. Personalities from all areas who want to develop into entrepreneurs: Successors from family businesses, start-up entrepreneurs, career changers.

Topics

Holistic St. Gallen Management

The St. Gallen model of successful corporate management. Vision, mission, top goals. The values of the company owners. What is the purpose of our entrepreneurial activity? 4 days.
www.sgbs.com/e84

Strategic management

The strategy from the entrepreneur's perspective. 4 days. The best possible strategy for the company. 4 days.
www.sgbs.com/ekmu28

Business Development

Disruption, new business models and digital transformation. 4 days
www.sgbs.com/e57

Startup-Management

How to turn a good idea into a good business. Successful entrepreneurship. 4 Days.
www.sgbs.com/e00

The corporate strategy

Applying what you have learned so far in practice: How do I work out the best possible Corporate strategy? 4 days.
www.sgbs.com/eav59

The financial success

Focusing the company on profitability and return on investment, ensuring liquidity. 4 days.
www.sgbs.com/eav57

Employee management and motivation

Good leadership as an important success factor: Your own leadership behavior. 4 days.
www.sgbs.com/e52

Further develop your personality

Appear and act as a confident entrepreneurial personality. 4 days.
www.sgbs.com/e78

Individual coaching day

1-day workshop, individual, in our Executive Center on Lake Zurich. You create a briefing based on the entrepreneur diary. We work with you to develop your personal career strategy as an entrepreneur.

Enrollment Form

St. Gallen Business School
Rosenbergstrasse 36
CH-9000 St. Gallen
Switzerland

Phone +41 71 225 40 80

Internet www.sgbs.com

e-mail seminars@sgbs.com

Seminar-Name

Seminar-Number, Seminar-Date

First Name, Family Name

Company

Address

Country, ZIP-Code, City

Business type, number of employees

Telephone

e-mail

Job title

Date of Birth

Date

Signature

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Enrollment

Terms & Conditions for Seminars and Programs

Registration

We are happy to accept your registration or application for a management seminar or program by email, post or internet.

After receiving your registration, we will send you:

- confirmation of your registration with invoice
- information on the schedule, hotel/conference center and arrival
- the room reservation form for your hotel booking

If the seminar is already fully booked, you will be informed immediately.

Information about the seminar hotels

Further information about our seminar centres and hotels can be found on the Internet www.sgbs.com/hotel

Course fee, Hotel costs, Topics

The course fee (plus VAT, depending in which country the seminar takes place) includes includes tuition and all course material. Participants will download the seminar materials electronically from our download center shortly before the seminar. We will send you an email with a link to download them. The course fee does not include any hotel services such as overnight accommodation, breakfast, meals and the daily flat rate for the hotel or conference center. Participants must pay these directly to the hotel. The daily delegate rate of the conference centers in London, Boston and Shanghai is billed directly by the St. Gallen Business School and forwarded to the conference center.

Participants are of course free to stay overnight outside the seminar hotel. In this case, you pay only the daily flat rate charged by the hotel/conference center directly to the hotel or conference center.

The course fee is charged after registration and must be transferred no later than 6 weeks before the start of the seminar. We reserve the right to make minor changes to topics, the sequence of topics and speakers.

We as organizers have the right to move a seminar to our study center in St. Gallen for valid reasons without this justifying cancellation of registration.

Cooperation, Questionnaire

Some of our seminars are held in cooperation with other renowned institutions. The respective event partner records customer satisfaction at the end of the seminar and forwards the evaluation to the cooperation partner.

Certificate

You will receive a course certificate upon completion of the course, or in the case of a multi-part program, during the last part of the program.

Change of Booking, Postponement

If you rebook a booked seminar or part of a seminar up to 3 months before the start, we charge a rebooking fee of CHF 400 plus VAT. If you rebook between 6 weeks and 3 months before the start of the seminar, 20% of the fees for the rebooked event must be paid. If you rebook less than 6 weeks before the start, 40% of the fee is due. If you re-

book less than 2 weeks before the start of the seminar, 80% of the fee is due. If you do not show up, the fee will be forfeited without compensation. Seminars and parts of seminars not attended will be forfeited.

When rebooking, there may be program changes/adjustments and overlaps. This does not entitle you to a partial refund of the seminar fee.

Cancellation, Withdrawal

ECancellation of registration (withdrawal or cancellation) is possible free of charge up to 3 months before the start of the seminar. If you cancel between 3 months and 6 weeks before the start of the seminar, 40% of the seminar fee plus VAT will be charged.

Alternatively, a replacement participant can be provided up to 14 days before the start of the seminar against payment of the rebooking fee of CHF 700.- plus VAT, in accordance with the target group description.

The full seminar fee will be charged if the cancellation is made less than 30 working days before the start of the seminar.

Individual seminars can be cancelled by the organizer at short notice due to force majeure or due to a lack of participants up to 10 working days before the start of the seminar at the latest, without any claim for damages being made.

Postponement in case of danger, pandemic

We treat rebookings made due to a pandemic or an acute danger situation (terror, war) with great

goodwill: We waive the usual rebooking fees. Due to the extended rebooking option, the above-mentioned "free cancellation up to 3 months before the start of the seminar" does not apply. The seminar fee, if not already paid, remains due with the value date stated in the invoice.

Dangerous situations include events such as an epidemic, a pandemic, disasters, serious political or social upheavals that pose a danger to the participants that should reasonably be avoided by postponing the event. A postponement for such reasons by St. Gallen Business School does not entitle the participant to cancel the booked seminar or program.

Insurance, Liability, Price Changes

We recommend that you take out seminar cancellation insurance with your insurance company to cover cancellation costs due to illness and other events.

Any other damage that could be directly or indirectly related to the seminar attendance, whether from accident, illness, liability, theft, cancellation of the seminar by the organizer or damage resulting from the application of the management knowledge imparted by the participants or the company commissioned by us, must also be insured or covered. We exclude any liability.

Swiss law applies **and the place of jurisdiction is St. Gallen.**

With the publication of a new brochure, all previous information regarding content, speakers and prices become invalid.